

# CMC-Global Institute - Comparative Spread Sheet - Treasurer's Report

In Euros

07-Aug-16

	Actual 2015-16	Approved 2016-17	Actual 2016-17
<b>Fixed Revenues</b>			
Application Fees	0	1,000	3,950
Membership Fees	88,695	127,200	127,661
Bad Debts	8,225	0	0
<b>Total Annual Membership Dues</b>	<b>96,920</b>	<b>128,200</b>	<b>131,611</b>
Member Assessment Fees / Costs (Negative)	6,050		550
Bad Debts		0	0
<b>Total Membership Assessment Fees</b>	<b>6,050</b>	<b>0</b>	<b>550</b>
<b>Miscellaneous Revenue</b>			
Pin Sales	940	500	305
Signed CMC Certificates & Other Revenue	1,095	2,000	440
Miscellaneous Revenue	0	1,000	1,784
<b>Total Miscellaneous Revenue</b>	<b>2,035</b>	<b>3,500</b>	<b>2,529</b>
<b>Interest Revenue</b>	<b>93</b>	<b>500</b>	<b>8</b>
<b>Total Fixed Revenues</b>	<b>105,099</b>	<b>132,200</b>	<b>134,698</b>
<b>Flexible Revenues</b>			
<b>ICMCI Projects</b>			
Contribution Congress / Conference	6,608	7,500	7,940
Corporate Members			
CMC-Global Institute			
CMC-Firm		7,500	
CMC-Registry			
ICMCI Brokered Projects			3,100
<b>Total ICMCI Projects</b>	<b>6,608</b>	<b>15,000</b>	<b>11,040</b>
<b>Breakthrough Strategy Contingency</b>			
Convesion of contingency	0	0	25,646
	0	0	0
<b>Breakthrough Strategy Contingency</b>	<b>0</b>	<b>0</b>	<b>25,646</b>
<b>Total Flexible Revenues</b>	<b>6,608</b>	<b>15,000</b>	<b>36,686</b>
<b>TOTAL REVENUES</b>	<b>111,707</b>	<b>147,200</b>	<b>171,384</b>

## Core Expenditures

### Core Secretariat Expenses

Salary & Benefits	43,560	68,000	66,280
Secretariat (MOS Contract)	35,992	20,000	18,997
Secretariat (MOS carry-forward 2013/2014 expenses)	-	-	-
Travel & Accommodation costs	1,841	2,000	5,615
Dues & Subscriptions	276	500	-
Postage and Delivery costs	50	500	262
Stationary - Purchase	0	300	1,946
Printing and Reproduction	318	300	-
Telephone & Fax	45	100	-
Other	151	500	51
<b>Total Secretariat Expenses</b>	<b>82,232</b>	<b>92,200</b>	<b>93,151</b>

### Core Board and Governance Expenses

Chairperson's Costs	2,601	2,500	-
Virtual Conferencing	627.87	1,000.00	685
Face-to-face Board Meeting	5,530.09	6,000.00	2,322.00
<b>Total Board and Governance Expenses</b>	<b>8,759</b>	<b>9,500</b>	<b>3,007</b>

### Core Re-assessment Expenses

Re-assessment Expenses	-	10,000	-
<b>Total Re-assessment Costs</b>	<b>-</b>	<b>10,000</b>	<b>-</b>

### Core Marketing & Communications

M&C General costs	-	1,000	-
Newsletter	-	500	-
Trademarks	-	-	-
Other Marketing Expenses	-	500	828
<b>Total Marketing &amp; Communications</b>	<b>-</b>	<b>2,000</b>	<b>828</b>

### Core Internet/Website

Development cost	-		7,064
Annual Maintenance Support		2,300	-
Operational Maintenance (including Hosting)	276	4,500	-
<b>Total Internet/Website</b>	<b>276</b>	<b>6,800</b>	<b>7,064</b>

### Core Treasury Expenses

Bank & Credit Card Costs	845	1,200	984
Swiss Lawyer/Tax Expert	1,992	2,000	2,914
Other Professional Support	1,286	1,500	0
Annual Audit	-	2,000	0
Swiss VAT	5,846	5,000	2,263
<b>Total Treasury Expenses</b>	<b>9,969</b>	<b>11,700</b>	<b>6,161</b>

<b>Total Core Expenditure</b>	<b>101,236</b>	<b>132,200</b>	<b>110,211</b>
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**Variable, non-core Expenditures**

CMC Directory		3,000	-
Global Status (Consulting report)		2,000	-
CMC Firm			-
Outreach			-
ISO Development Costs	11,313	10,000	1,555
Other Expenditures	786	-	-
<b>Total Non-Core Expenditure</b>	<b>12,100</b>	<b>15,000</b>	<b>1,555</b>

<b>TOTAL EXPENDITURES</b>	<b>113,336</b>	<b>147,200</b>	<b>111,766</b>
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**RETAINED NET REVENUE**

From Fixed Revenue - Core Expenses	3,863	-	24,487
From Flexible Revenue - Non-Core Expenses	(5,492)	-	35,131
<b>TOTAL NET REVENUE</b>	<b>(1,629)</b>	<b>-</b>	<b>59,618</b>