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Building an Action Plan for Successfully Bridging Minds to the Kazakhstan Region



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Knowledge Café Intro

- An opportunity for in-depth exploration and conversation of important issues to this group.
- An assumption – the people here already have within you all the wisdom and creativity to confront the topics we will address.
- Given the appropriate context & focus it is possible to access and use this knowledge to advance communities effectively



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The Café Approach

- Dialogue and Engagement!
- Collaboration and sharing, idea generating as you would do over coffee at your local cafe!
- Work off each other's ideas and insight to get to higher levels of insight
- No need to take "positions"
- Put forward your perspective, respectfully.



Meaningful Conversations

- **The Courage of Conversation**
 - **Engaged & Sharing vs. silent & apart**
 - **Meaningful disclosure of thinking & ideas**
 - **Listen and trust**
 - **From the Heart**
- **The Practice of Conversation**
 - **Acknowledge one another as equals**
 - **Stay curious about each other**
 - **Slow down, take time to think and reflect!**
 - **May need each other's help to listen**
 - **Sometimes 'messy' – naturally so**



Meaningful Conversations

- **Willingness to be Disturbed**
 - **Open-ness to having current beliefs and ideals challenged**
 - **To try-on another perspective**
- **Engage the Paradox!**
 - **On the other side of paradox lies the true ingenuity and opportunity**
- **Notice new Patterns**
 - **Look for new combinations from outside and inside**
 - **Look for the 'flow' of the market, situation, etc.**

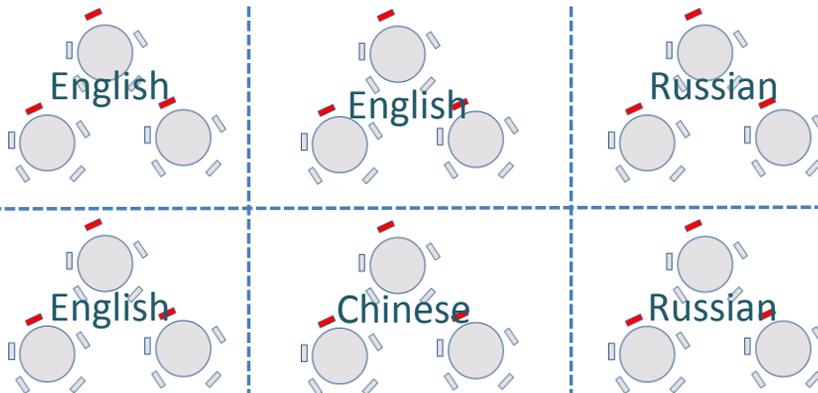


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The Café “Flow” & Stages of Dialogue

We have 6 groups of tables organized by language

Front Stage & Screen



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The Café “Flow” & Stages of Dialogue

We have 3 questions to answer

Front Stage & Screen

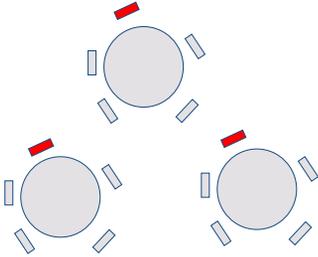
<p>Question 1</p>  <p>English</p>	<p>Question 2</p>  <p>English</p>	<p>Question 3</p>  <p>Russian</p>
<p>Question 1</p>  <p>English</p>	<p>Question 2</p>  <p>Chinese</p>	<p>Question 3</p>  <p>Russian</p>



The Café “Flow” & Stages of Dialogue

Step 1. Each Table must select a spokesperson

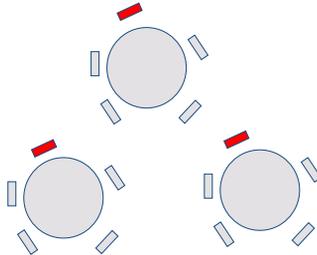
Front Stage & Screen




The Café “Flow” & Stages of Dialogue

Step 2. Each Table discusses the question. 20 minutes.

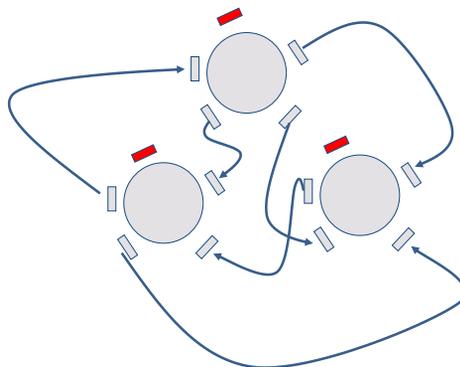
Front Stage & Screen



The Café “Flow” & Stages of Dialogue

Step 3. Every person EXCEPT the spokesperson changes tables.

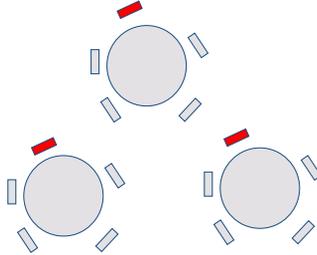
Front Stage & Screen



The Café “Flow” & Stages of Dialogue

Step 4. The spokesperson explains the discussion and new members share ideas and perceptions. 15 minutes.

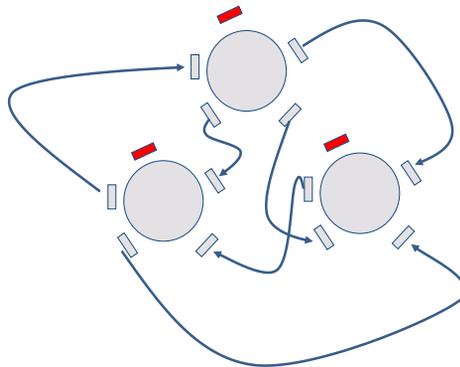
Front Stage & Screen



The Café “Flow” & Stages of Dialogue

Step 5. Everyone returns to their places.

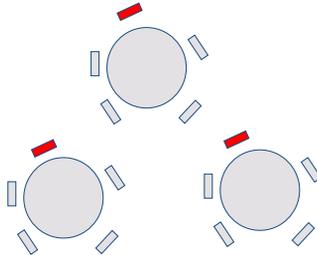
Front Stage & Screen



The Café “Flow” & Stages of Dialogue

Step 6. Home tables finalize their recommendations. 20 minutes.

Front Stage & Screen



The Café “Flow” & Stages of Dialogue

Step 7. On spokesperson from each group reports. 5 mins

Front Stage & Screen

Question 1



Question 2



Question 3



Question 1



Question 2



Question 3



Our Agenda

Introduction		15 minutes
Step 1	Select Spokesperson	
Step 2	Discuss Question	20 minutes
Step 3	Scramble	
Step 4	Improve recommendations	15 minutes
Step 5	Return to original table	
Step 6	Finalize recommendations	20 minutes
Step 7	Reports and discussion	45 minutes
Step 8	Electronic Feedback	5 minutes



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Our Café Questions for Today

Question 1. What are the concrete changes we can make to increase collaboration and reduce competition amongst ourselves?

Question 2. How can we as management consultants leverage technology to benefit our clients?

Question 3. What can we do to collaborate across borders to create better deliverables for our clients?



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Electronic Feedback

<https://www.mentimeter.com>

Enter Code:

Answer the questions



Conclusion

Panel Comments & Next Steps

