

# CiCMC

## BiTES from BiM

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### President's Memo

Dear Members and Colleagues

We have come to the end of a busy year for our Chapter!

Enjoy this bumper Christmas edition for November and December - our last issue for 2018, with highlights of our activities throughout the year, culminating in a milestone Workshop on the ISO 20700 Standards for Management Consultancy Services!

We thank all of you who participated in or directly contributed to organizing the various activities during the year. We appreciated your involvement - which contributed to our success!

Next year will be an even busier year - as we continue planning and organizing for CiCMCs' Regional conference to be held here in Barbados with the Theme: *"Imagine the Future: Transforming the Caribbean through Collaborative Innovation and Reengineering"*.

Stay tuned. We will need all hands-on deck and will be calling on you. We ask for your active support in identifying possible sponsors, partners and contributors, and encouraging colleagues to attend.

As we close the year, let me, on behalf of our Barbados Chapter Board, wish ALL of you a Peaceful Christmas and a Productive and Prosperous 2019!

Norma Shorey-Bryan, CMC



## First ISO 20700 Project Self-Declaration Checklist Training Workshop in the Americas!

The very FIRST workshop in the Americas Region on the ISO 20700 Standard for Management Consultancy Services was coordinated through the Barbados Chapter of CiCMC on December 4, 2018. The workshop was held at the Accra Beach Hotel and Spa and was facilitated by Brenda Pope, CMC, a CMC-Global ISO 20700 Accredited Trainer.

A brief opening ceremony marked the significance of the workshop. The welcome and introductions were given by the President of the CiCMC Barbados chapter Norma Shorey-Bryan, CMC, who also read remarks on behalf of our CiCMC President Don Demeritte, CMC. Don highlighted the many "firsts" of which CiCMC was proud related to this training on the ISO Standards.

A short video presentation from the Chair, CMC- Global Dwight Mihalicz, FCMC, provided information on the international initiatives which had resulted in the formulation of the ISO Standards.

We were delighted to have the Minister in the Ministry of Foreign Trade, Hon Sandra Husbands to give Feature Remarks, highlighting the value of the training and credentials related to the ISO 20700 Standards. She also spoke about how the ISO credential could increase competitiveness of management consultants.

Minister Husbands reiterated that this training in the ISO 20700 Standard will benefit not only the consultants and their clients, but will contribute to initiatives Barbados is taking to ensure that Barbadian goods and services are of a standard that is worthy of global markets, and which will ultimately contribute to the development of international business and trade. The Minister also urged workshop participants to take advantage of the emerging opportunities, especially those opening in Suriname, Guyana and Haiti where there is a high demand for professional services to support practical business development initiatives.

The participant group was comprised of seventeen (17) persons and consisted of a mix of individual consultants, consultants from Big 4 firms, and consultants working in NGOs and business development/ facilitation agencies.



*Hon Sandra Husbands, MP delivering feature remarks at the brief opening ceremony*



*Above (L-R); CICMC president Don Demeritte and CMC-Global Chair Dwight Mihalicz who sent prepared remarks and video for the opening ceremony*



*Above: The participants in plenary at the end of the ISO 20700 Workshop.*

*Above: Facilitator Brenda Pope, CMC explaining the Self-Declaration checklist*

## ISO 20700 Checklist Training (cont'd)

The ISO 20700 Checklist Training enabled participating consultants to learn the basic elements required to conduct a management consulting assignment utilising the ISO 20700 process and framework. During this training course participants were able to understand the fundamentals and process around use of the mandatory self-declaration checklist. With its practical application, case studies and roleplay, the workshop also enabled participants to practice development of a sample self-declaration document.

The Goal of the ISO 20700 Workshop was to provide persons providing Management Consulting (MC) services with knowledge and credentials relating to the ISO 20700 management consulting guidelines. The specific activities enabled participants to:

1. Understand the concepts, principles, requirements, main processes and good practices of management consulting based on ISO 20700.
2. Enhance their understanding of ISO 20700 policies pertaining to projects of different complexity.
3. Learn how to handle and adapt the check list for each project's specific needs and produce a declaration document.
4. Understand the use of the tools in management consulting practice including producing appropriate terms of reference and in proper contractual documentation.

Comments from participants were overwhelmingly positive, with the most useful or significant benefits seen as:

- *"The checklist to secure client outcomes and expectations and consultant deliverables"*
- *"Better understanding of the ISO consulting framework and process"*
- *"As an experienced consultant, I found this workshop provided me with some additional valuable tools which I can use in my practice"*
- *"Elements that should be included in the contract; Perfect for ensuring I don't miss important pieces in my contract"*
- *"The case studies and templates ... and the table discussions"*
- *"Role play - especially with small consulting case study"*
- *"Very informative in general. The checklist serves as more than just that - I can see the process in my head and that's very beneficial for a "newbie" like myself"*



*Above: The ISO20700 logo and credential that participants can now use*



*Left: Participants working at their table groups and in role play as Clients and Consultants during some of the interactive segments*



### The Year in Review ...

- Launch CiCMC “Bites from BiM”
- January Chapter Meeting: Andre Bello “Negotiation Nuggets”

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Jan

- Consulting Training Needs Survey
- Introduce CBIT Coin Initiative

Feb

- PPOMC Training Course
- Launch of Public Relations and Marketing efforts!

Mar

- Curaçao CiCMC Annual Regional Conference
- Launch of Regional Consultants’ Database

Apr

- International Consultants’ Day Conference “Excellence in Management Consulting”

May

Jun

### The Year in Review (cont'd)



- July Chapter Meeting: Q&A with Minister Sandra Husbands "Craftsmen of our Fate"
- CICMC presence at local business events

Jul

- MOU Signing with UWI Open Campus
- Courtesy Calls with Minister & EU Officials
- Chapter Lunch with CICMC President

Aug

- CICMC participates in annual FCT national beach cleanup

Sep



Oct

- AGM & Special Forum with Minister Dwight Sutherland "Building a Culture of Entrepreneurship"

Nov

- ISO 20700 Training Opening Ceremony
- ISO 20700 Self Declaration Checklist Training Workshop

Dec



## Upcoming Events ... Save the Date

Reminder to **Save-the-date!!!** in your calendars for the following activities which are already planned or confirmed.

Date	Event	Location	Comment
May 15 <sup>th</sup> - 17 <sup>th</sup> 2019	CiCMC Annual Regional Conference and Training	Barbados, Accra Beach Hotel	Barbados was chosen as the next venue for CiCMC's 2019 event.



## Call to Arms ... CiCMC Annual Conference

As we have indicated over the past 3-4 months, Barbados has been selected as the venue for the next CiCMC annual regional conference in May 2019. The Theme of the conference is *“Imagine the Future: Transforming the Caribbean through Collaborative Innovation and Reengineering”*.

While there is a Regional Planning Team providing guidance and oversight, we are reaching out to all Barbados Chapter members to come forward and be counted ... and join or agree to support the Barbados Conference Planning Team (BarCon). Email [cicmcbarbados@gmail.com](mailto:cicmcbarbados@gmail.com).

Join us! Lend us your special talents and abilities and help us to get across the finish line with flying colours and make this the best CiCMC conference ever!



We welcome your feedback and suggestions for future issues of **CiCMC BiTES from BiM**, please send us:

- short, relevant articles
- news of your activities that you want to share
- brief descriptions of MC opportunities that may be of interest to others
- announcements of upcoming workshops, seminars, conferences and so on
- internet links of value to members
- ideas for activities and events you would like the chapter to undertake



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